



PROPOSAL FOR **SECURITY SERVICES**

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TO WHOM IT MAY CONCERN

It is with great pleasure herewith we submit our proposal for the provision of security services. We hope that this may be the start of an exciting and productive relationship on what promises to be a worthwhile project.

Professional Security Systems is an acclaimed firm of security agents with a reputation for both effective security solutions and the use of innovative technology in the protection of life and property. We have a portfolio of completed and on-going projects with particular emphasis on governmental security administration. We think that your project is well suited to our strengths and aspirations

Our Management respectfully requests that you study our proposal in detail; we are extremely interested in the project and we very much hope that you consider the Professional Security Systems team as a strong candidate for selection.

Yours Sincerely,

Anis Hamza
General Manager

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Professional Security Systems will provide you with certified, licensed, insured, and bonded Security Guards. Each Security Professional has been screened to the standards of the UAE Ministry Of interior PSBD program.



- 1) Our pre-employment background investigation far exceeds that of most police department jurisdictions. In addition, Professional Security Systems has employed a staff psychologist to oversee the initial screening of our personnel, by implementing a pre-employment written psychological inventory and a psychological interview. Furthermore, our personnel all submit to a battery of aptitude tests, and extensive in-service training regarding security service. Prior to commencement of a contract with Professional Security Systems, we will provide you with the full applicant investigation of each proposed security guard.
- 2) Professional Security Systems offers, free of charge, supervisory personnel to insure strict adherence to our general orders and your rules, regulations and ordinances. Professional Security Systems supervisors are utilized as a liaison between Professional Security Systems and our clients. Supervisors are on duty 24 hours a day, 365 days per year for your convenience and will regularly make spot checks to prevent the issue of complacency. It is our belief that in order to assure the best quality of service that we stand by, we must keep close relationships with our personnel both on and off duty.
- 3) At Professional Security Systems, all of our security guards will be equipped with two-way radios or Mobiles to ensure constant communication with our management team.
- 4) Each and every security guard will be in-serviced regularly regarding your specific site to further enhance the protection we provide.

Professional Security Systems has taken a unique approach to the business of contract security. Many of our competitors employ minimally screened and trained guards. Our approach involves a proactive theory of well-groomed, exceptionally trained, uniformed security guards. Our strategy entails several steps to mitigate the possibility and opportunity for theft of property, or injury to persons within the facility. The following is an overview of our Security Guard Project:

Applicant Screening

- 5) The quality we bring to your environment begins long before you see our security guards. The Management at Professional Security Systems has resolved to make the recruitment and training of our personnel the key to our success; in that, our formula is simple: we hire the best people, understand our clients' needs and objectives, and then take ownership of each and every project where we are involved. No matter how large or small our role is in a project, our mission is to exceed our clients' expectations in every way possible.

Training

Professional Security Systems conducts training that exceeds that of any of our competitor's programs. The knowledge of our management team is passed on to our new employees. In addition to the National Security Institute (NSI) certification courses, Professional Security Systems personnel must attend:

- A. 16-hour Company Policy
- B. 24-hour In Site training (Job Description, Site Instruction)
- C. 11-hour Customer Service Course



Method

- 6) Our uniformed security guards are trained to act as a criminal deterrent by adopting the principals of the PSBD (*Police Security Business Department*) methodology. Simply put, our guards are encouraged to be an approachable source of information to patrons, residents and employees. Letting the public know that we are there for them generates a feeling of community and safety.



Patrol

- 7) The placement of our security guards is what generally places Professional Security Systems in the position to confidently describe the implementation of our security guard project as authentic. Our security guards are trained to make visible foot patrols throughout their posts in undetermined patterns. We encourage our personnel to interact with your patrons and employees in addition to standing a fixed post

Compliance

Professional Security Systems has developed a theory of
"Enforcement through Reinforcement"



The management, having twenty combined years of security and law enforcement experience, has realized that prevention of crime can be accomplished by utilizing tactical approaches, rather than accusations and the traditional methods of our predecessors. The art of *verbal judo* is commonplace in our organization and has often been effective in deescalating volatile situations.

Uniforms

- 8) Our uniformed security guards are outfitted with approved uniforms. Our corporate general orders, require that our personnel keep their uniforms pressed and clean at all times. Their shoes are polished; military-style and men are clean-shaven with neat haircuts. Our female officers are held to the same standard. We pride ourselves on the appearance of our personnel, as they are representing our company in your facilities.

Supervision

- 9) Professional Security Systems supervisory personnel are required to possess a minimum of 5 years of law enforcement experience. Our supervisors are charged with scheduling, assigning security posts, and acting as liaison between the Management and our client. Supervisory personnel are available to you 24 hours every day in order maintain quality assurance and customer service on behalf of Professional Security Systems.

24 Hour Customer Service

Company Name stands above our competitors by providing an open line of communication with our clientele 24/7

Our offices are staffed around the clock with customer service representatives for your convenience. While most of our competitors work from their homes, Professional Security Systems staffs fully functional offices. Our customer service representatives are not salespeople; they are security professionals assigned to light duty or administrative functions. Desk personnel are utilized as watch-commanders with full authority to make supervisory decisions for Professional Security Systems.



Cost

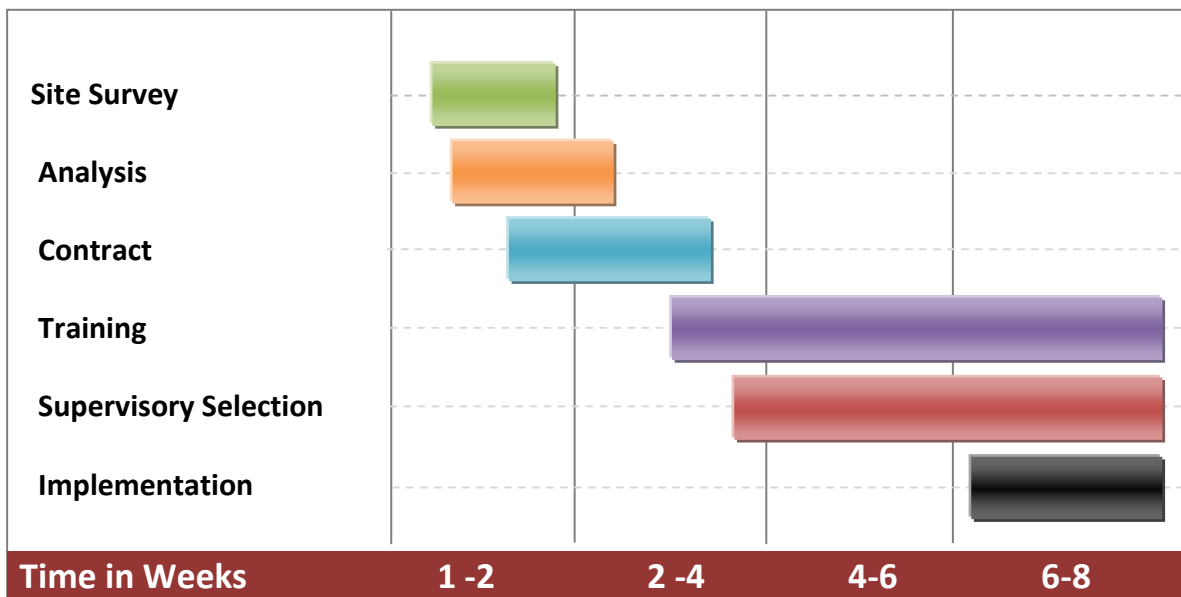


Professional Security Systems will provide you with a forensic breakdown of our costing specifications. Professional Security Systems maintains a philosophy that in order to retain the highest quality security professionals in the industry, we must compensate them commensurate to their qualifications. The Management has resolved to reduce our profit margin rather than decrease a security guard's salary. Our costing structure provides for a well-paid security professional and a conservative rate to our client.

Professional Security Systems maintains a Public Liability Insurance for 1,000,000 AED and Annual Workmen’s Compensation 5,000,000 AED for All our staff.



Security Service Project Schedule



Having reviewed in detail your request for proposal particulars and understood the scope and schedule of the project, Professional Security Systems has put together a first class team of security professionals who we think are particularly suited to the project. We have selected prospective supervisory personnel on their ability and suitability for the type of project, and of course their availability to start right away if we are fortunate enough to be appointed.

Pictured above is a preliminary plan for project development. Professional Security Systems will partner with you in every stage of this project and act as both consultants and colleagues to work in a manner commensurate with both of our company’s relative skills – bringing greatly enhanced value to the project.

Uniformed Security



- ✓ Healthcare Facilities
- ✓ Residential Complexes
- ✓ Corporate Buildings
- ✓ Loss Prevention
- ✓ Retail Venues
- ✓ Parking Lots
- ✓ Governmental
- ✓ Hotel Security
- ✓ University & Schools Security

Security Consulting



- ✓ Physical Safety and Security Tours of Each Property
- ✓ Review of Incident Reports
- ✓ Property Manual Review and Preparation
- ✓ Review of Property Security Procedures and Equipment
- ✓ In-house Security Rules and Procedures
- ✓ Consultancy and Risk Assessment

Professional Security Systems Customers

وزارة الصحة
دولة الإمارات العربية المتحدة



مستشفيات الغربية
Al Gharbia Hospitals

SEHA
شركة أبوظبي للخدمات الصحية
Abu Dhabi Health Services Co. PJSC

Al-Futtaim



Gulf Diagnostic Center Hospital
Put your health in safe hands

LIFELINE HOSPITAL

فورتون للمباني
FORTUNE
PROPERTIES™

مستشفى
برجيل
burjeel
hospital

FRESH FRUITS COMPANY

IKEA

جامعة أبوظبي
ABU DHABI UNIVERSITY



مجموعة كانو
The Kanoo Group

ADCS

النابودة
Al Naboodah

Trans AD

THURAYA